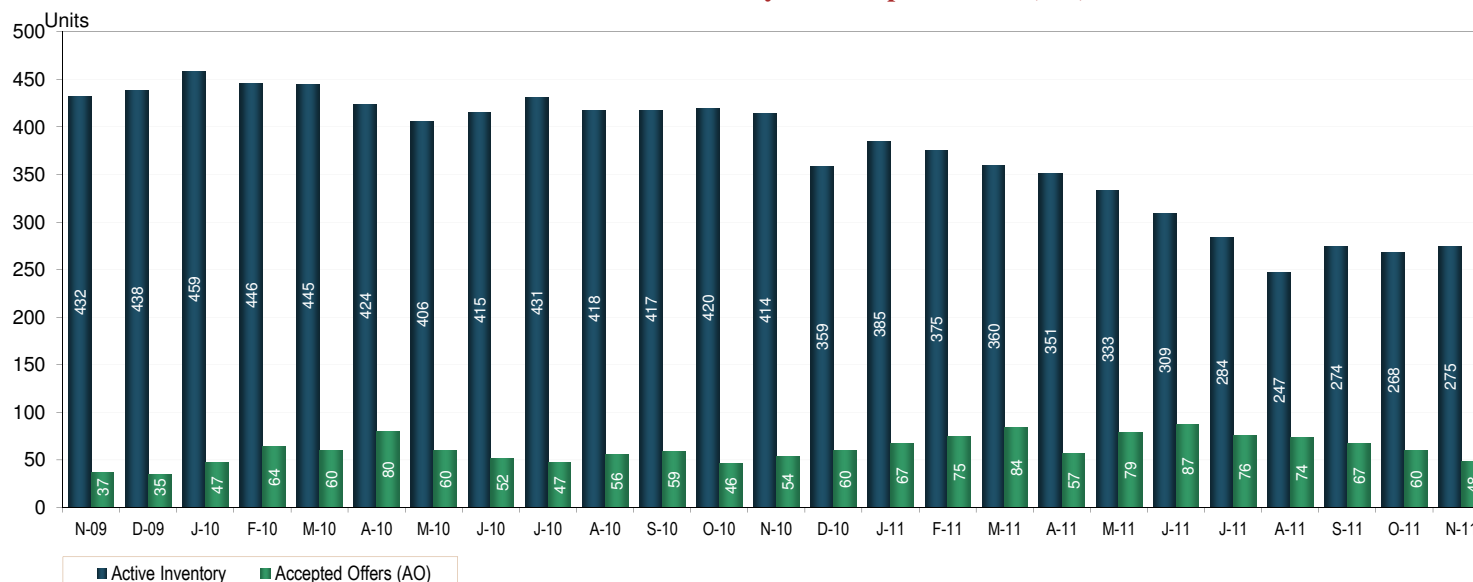


Market Area Active Inventory vs Accepted Offers (AO)

12/7/2011



FILTER: Prop. Types: SFH Condo TwnHm Areas: 85018

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	N-09	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11
Sold Median Price	220	220	199	228	237	184	220	225	285	155	200	175	170	215	168	160	240	209	187	208	194	161	170	172	185
Sold Average Price	326	382	303	280	385	295	327	391	355	260	298	269	219	295	314	272	291	328	317	250	268	221	249	222	286
List Median Price	279	219	220	224	229	220	263	225	225	200	259	299	200	177	170	245	256	192	239	213	243	178	250	316	319
List Average Price	525	383	459	426	385	372	412	386	293	368	372	437	346	301	333	398	447	375	322	336	335	248	391	521	457
New Listings	83	95	125	101	111	102	95	116	113	101	109	101	100	61	137	108	120	95	101	107	76	73	113	83	77
Active Inventory	432	438	459	446	445	424	406	415	431	418	417	420	414	359	385	375	360	351	333	309	284	247	274	268	275
Sold Listings	49	48	34	46	55	63	61	76	51	49	49	66	40	61	53	55	74	96	71	74	74	77	69	69	77
Expired or Cancelled	44	54	57	50	52	43	53	55	50	58	51	52	52	56	44	43	51	47	40	44	25	36	19	29	22
Accepted Offers (AO)	37	35	47	64	60	80	60	52	47	56	59	46	54	60	67	75	84	57	79	87	76	74	67	60	48
AO / New Listings	44.6	36.8	37.6	63.4	54.1	78.4	63.2	44.8	41.6	55.4	54.1	45.5	54.0	98.4	48.9	69.4	70.0	60.0	78.2	81.3	100.0	101.4	59.3	72.3	62.3
AO / Inventory	8.6	8.0	10.2	14.3	13.5	18.9	14.8	12.5	10.9	13.4	14.1	11.0	13.0	16.7	17.4	20.0	23.3	16.2	23.7	28.2	26.8	30.0	24.5	22.4	17.5
Days on Market (DOM)	78	83	69	96	111	75	86	80	72	105	77	71	117	59	90	79	64	83	83	75	71	61	70	74	62
Mos Supply Inv. (MSI)	8.8	9.1	13.5	9.7	8.1	6.7	6.7	5.5	8.5	8.5	8.5	6.4	10.4	5.9	7.3	6.8	4.9	3.7	4.7	4.2	3.8	3.2	4.0	3.9	3.6
\$ per Sq Feet	152	153	131	146	150	137	139	152	145	117	125	113	108	126	133	120	128	135	125	122	116	105	115	115	129
Sale Price / List Price	95.0	94.4	96.2	93.5	93.3	95.6	94.5	95.4	96.2	94.5	94.6	93.8	92.6	95.5	94.4	93.7	93.8	96.1	97.7	96.8	96.9	96.1	95.4	97.3	98.0
3Mo Sold Avg \$	314	322	340	324	329	321	334	341	361	344	305	275	265	267	282	293	292	302	313	301	278	246	245	230	253
3Mo List Avg \$	463	400	453	426	425	394	389	389	361	349	343	392	385	371	331	350	390	409	385	343	330	310	335	392	449
3Mo \$ per SqFt	143	143	147	145	144	144	142	143	146	140	129	118	116	117	124	127	127	129	130	128	121	114	112	111	120
3Mo Sale P / List P	95.5	95.1	95.1	94.5	94.1	94.2	94.5	95.2	95.3	95.4	95.1	94.3	93.7	94.1	94.4	94.5	93.9	94.7	95.9	96.8	97.1	96.6	96.1	96.2	96.9

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 11/30/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

